



WE LOVE WHAT WE DO AND IT SHOWS IN THE WAY WE WORK



THE DIFFERENCE

When you partner with Profession, you feel the difference immediately. It's in the way we think and act. It's in the way we listen to you and develop an in-depth understanding of your requirements. Above all, it's in our commitment to enhance your business performance. After all, making a difference is more important than just being different.

WORLD-CLASS RESEARCH

At Profession, we consider the research phase critical. Therefore, we have built a world class, in-house research team and each Research Consultant works on only one assignment at a time, ensuring exclusive focus and commitment to the project. Our energy and focus give us the impetus to dig deeper and look harder to identify the perfect candidate to suit your business needs and culture. When we find the candidate, we would like to believe that no other firm would put more passion into promoting the opportunity and manage the candidate journey sensitively and smoothly.

EXPERIENCE & UNDERSTANDING

We have significant client-side experience, so we know first-hand what kind of service is provided by many of the leading global consulting firms, boutiques and broader recruitment services providers. We saw an opportunity to do things infinitely better. We believe in fully immersing ourselves in your business to fully understand your aspirations, culture and environment. That way, when managing a search assignment for you, we know exactly where to look to find the best talent to suit your organisation.



Define client need

Pepare profile of demands/ requirements

Determine search strategy

Prepare list of target companies

Research

Conduct market research

Analyze candidate information

Prepare long list of candidates

Selection

Hold interviews with canadidates

Draft short list

Prepare the confidential report identify the best-qualified candidates

Presentation of candidates

Present short list to the client

Facilitate client interviews

Select the best candidates

Cross-check references

Conclusion

Support contract negotiations

Obtain client's feedback on the process quality

Networking with finalist candidates until starting date and beyond



List of traget candidates

Target companies

Short list

Selection of target candidates



PROFESSION SERVICE HIGHLIGHTS

IMPROVED QUALITY

OUR EXPERIENCED TEAM OF PROFESSIONALS HELPS YOU TO IMPROVE YOUR SERVICE DELIVERY AND STAFF RETENTION.

REDUCE COSTS

HIGHLY EXPERIENCED **DEDICATED RESOURCES** THAT CONCENTRATE ON YOUR RECRUITING PROCESS TO DRAMATICALLY REDUCE YOURS OPERATIONAL COSTS.

MAINTAINED FOCUS ON CORE BUSINESS

REDUCE THE TIME SPENT ON THE RECRUITMENT FUNCTIONS TO ALLOW YOUR EMPLOYEES TO FOCUS ON CORE PROCESS-ES TO DRIVE BUSINESS.



PROFESSION WWW. Profession asia



MEMBER OF MIHRM MALAYSIA

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